## Message Text

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PAGE 01 STATE 218814 ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 SIG-01 PRS-01 PA-01 USIA-06 /040 R

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STATE/NEA/RA/DMORRISON (PHONE)

-----081130 140115Z /62

R 131801Z SEP 77

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

USINT BAGHDAD

AMEMBASSY DAMASCUS

AMCONSUL DHAHRAN

AMEMBASSY KUWAIT

AMEMBASSY TEHRAN

INFO AMEMBASSY ATHENS

AMEMBASSY JIDDA

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ABU DHABI PASS DUBAI, ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: XF, GR, BEXP

SUBJECT:OCT-NOV GULF AND WESTERN IOGA MISSION

REF: (A) USDOC 13660 (NOT SENT ATHENS), (B) DHAHRAN LIMITED OFFICIAL USE

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800 (NOTAL), (C) KUWAIT 3783 (NOTAL), (D) USDOC 14158

1. FOLLOWING ARE AMENDMENTS TO SUBJECT MISSION ARRANGEMENTS PRESENTED IN REF (D): A). ROBERT VUTOVICH WILL NOT ACCOMPANY MISSION TO SYRIA. EDWARD N. HARRIS OF BOHN GROUP WILL REPRESENT OTTAWA TRACTOR THERE. B). ASSISTING VUJOVICH IN TEHRAN WILL BE JAMES SWINGHAMMER OF OTTAWA

TRUCK. IMMEDIATELY THEREAFTER, SWINGHAMMER PLANS TO VISIT DHAHRAN, ABU DHABI, AND DUBAI IN SEARCH OF PROSPECTIVE AGENTS. C). BASED ON COMMENTS MADE BY POST OFFICERS IN DAMASCUS AND KUWAIT TO MANDATO, CHARLES PETERSON OF MACHINTOSH-HEMPHILL (VICE E.P. SANDBATH OF THAT FIRM NOTED IN REF (D), WILL BYPASS KUWAIT AND SYRIA AND TO TO DHAHRAN FROM TEHRAN 3 NOV. FIRM PRODUCES ALLOY CAST STEEL MILL ROLLS, ROTARY TUBE STRAIGHTENERS, AND CINDER POTS. PETERSON INTERESTED IN MEETING AGENT PROSPECTS IN DHAHRAN AND DIRECT SALES IN JUBAIL PROJECT. ALSO CONSIDERING STOP THEREAFTER IN BAGHDAD. USINT COMMENTS ON THIS WILL BE APPRECIATED. D). AN ADDITION TO THE EAGLE SIGNAL DISPLAY AT SUBJECT MISSION'S TEHRAN TRADE CENTER JEEP WILL BE

FIRE DETECTION SYSTEM DISPLAY BY EAGLE'S GAMEWELL SUB-SIDIARY. LARRY GARLAND OF GAMEWELL WILL MAN THIS DISPLAY. IMMEDIATELY THEREAFTER, GARLAND ALSO PLANS TO VISIT DHAHRAN, TRAVELING WITH SWINGHAMMER AND PETERSON, IN SEARCH OF PROSPECTIVE AGENTS. E). MANDATO NOW PLANS TO LEAVE NEW YORK 22 SEPT. ON ADVANCE TRIP TO ARRIVE ATHENS 23RD AND DEPART FOR KUWAIT ON 24TH PER REF (D) PARA FIVE SCHEDULE. WILL MEET RYNO ON 24TH IN KUWAIT AS PLANNED. MANDATO WILL LEAVE TEHRAN ON 5 OCT. FOR NEW YORK ON PAN AM ONE.

2. MANDATO SHIPPING MISSION BROCHURES AND COMPANY LITER-LIMITED OFFICIAL USE

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ATURE VIA AIR POUCH RPT POUCH AND APO, AS APPROPRIATE.

- 3. FOR ABU DHABI, BAGHDAD, DHAHRAN, DUBAI: WILL APPRECIATE POT'S ASSISTANCE IN ARRANGING APPOINTMENTS FOR PARA ONE VISITORS.
- 4. HOTEL AND FLIGHT RESERVATIONS BEING MADE BY AMERICAN EXPRESS HERE FOR ABOVE PERSONNEL. WILL ADVISE YOU OF SAME WHEN APPROVED BY MANDATO.
- 5. DECLASSIFY UPON RECEIPT. VANCE

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NNN

## Message Attributes

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Subject: OCT-NOV GULF AND WESTERN IOGA MISSION

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To: ABU DHABI BAGHDAD MULTIPLE

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